

**OVERVIEW** 

Introduction

Tourism industry overview

Tourism as an economic driver

Tourism marketing

How we do what we do

Cities doing it well

Challenges

The Mega-decade

## ANGELA VAL PRESIDENT AND CEO VISIT PHILADELPHIA

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# ABOUT VISIT PHILADELPHIA

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We're the region's official leisure tourism marketing agency.



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## **43.8 MILLION**

Visitors to the greater Philadelphia region

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## TOURISM INDUSTRY OVERVIEW

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#### **INDUSTRY OVERVIEW**

- Leisure and business travel are the primary drivers
- Conventions and large-scale events contribute significantly
- Hotels serve both transient and group markets
- Key segments include airlines, lodging, food & beverage, recreation & travel services

#### **HOSPITALITY JOBS**

- Frontline jobs: hotel staff, servers, tour guides
- Management roles: operations, sales, marketing
- **Indirect roles**: event planning, transportation, retail
- **Economic driver** in both urban and rural communities

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194,100

Jobs created through the hospitality industry

## \$1.1 BILLION

State and local tax revenue

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### **TOURISM MARKETING**

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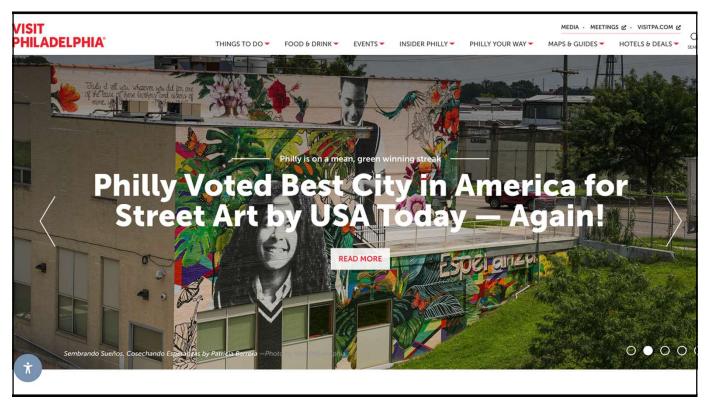
#### **TOOLS OF MARKETING**

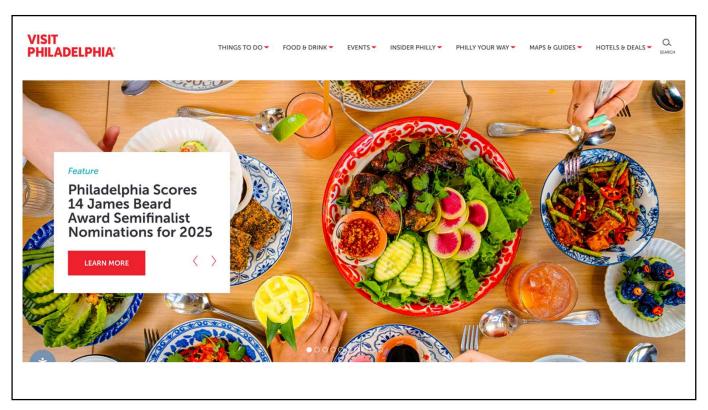
- Branding and destination storytelling
- Media relations and influencer partnerships
- Digital marketing: SEO, SEM, email
- Advertising and social media campaigns
- Press trips and familiarization tours

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### **HOW WE DO WHAT WE DO**

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The New York Times

Accour

WHERE TO EAT

## The 25 Best Restaurants in Philadelphia Right Now

The dining scene here is having a moment, whether it's outstanding pizza, fiery Ethiopian fried chicken or French inflected cuisine that feels like a cozy dinner party.



## **WHO IS DOING IT WELL?**

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### **CHALLENGES**

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#### **CHALLENGES**



Regulatory Policy & Geopolitical Changes



Budget Airline Sector Shakeup



Crime and Cleanliness



Evolution of Al



Mid-scale Perception



Vibe-flation



Competing Destinations



### **THE MEGA-DECADE!**

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2026 FIFA World Cup



2031 Rugby World Cup



2028 Olympics



2034 Winter Olympics



